

## WELCOME

thanks for joining us!

## Minnesota Valley Electric Cooperative 2020 Key Account Forum



## YOUR HOSTS

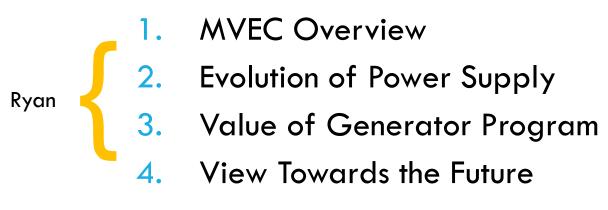


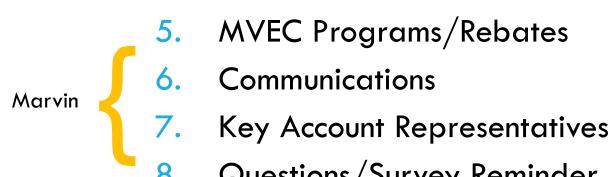
MVEC CEO

VP, Energy Services



## AGENDA





- Questions/Survey Reminder



## **MVEC REBATES**

- LED Lighting
- Heating & Cooling
  - Roof Top Units
  - Heat Pumps
  - Chillers
- Variable Frequency and Variable Speed Drives
- Agriculture
  - Dairy Plate Cooler
  - Dairy Free Water Heater
  - Robotic Milking Equipment
  - Agricultural Ventilation
  - Hog Farrowing
- Other
  - Custom Energy Rebate
  - Vending Machine Control
  - Building Studies
  - Electric Fork Lift
  - Electric Fork Lift Trial
  - Food Service Equipment
  - Commercial EV Charger
  - Compressed Air

Home / Business Members / Business Efficiency Rebates

#### **Business Efficiency Rebates**

Take advantage of MVEC's business rebates and enjoy reduced energy bills by implementing various energy efficiencies within your facility.





Prescriptive and custom rebates are available to members for the installation of energy efficient dairy equipment.



Today's powerful and responsive electric forklifts are revolutionizing goods movement and manufacturing



Commercial food service equipment is found in restaurants, hotels, hospitals or any building with a cafeteria.



The expected usage from a level 2 EV charging station is between 200-400 kWh per month this amounts to \$24-48 @ \$0.12 per kWh.

www.mvec.net/business/efficiency-rebates/



### MVEC PROGRAMS FOR KEY ACCOUNTS

www.mvec.net/business/

Home / Business Members / On-site Generator Program

#### **On-site Generator Program**

MVEC's On-Site Generator Program can help lower electric rates for commercial, industrial and agricultural members by 30% or more. Plus the back-up power will give you peace of mind.



Green SOURCE
MVEC's Renewable Energy Options

#### Wind RECs

\$1 per MWhr (\$.10 per 100 kWh block)

> **Solar RECs** \$3 per MWhr

(\$.30 per 100 kWh block)

Home / Business Members / Renewable Energy - Business

#### **Renewable Energy - Business**

While the electricity delivered to your business includes increasing amounts of renewable energy, our GreenSource program gives you options to do even more. By purchasing Wind and Solar RECs, you further help reduce dependency on non-renewable energy sources, like fossil fuels.



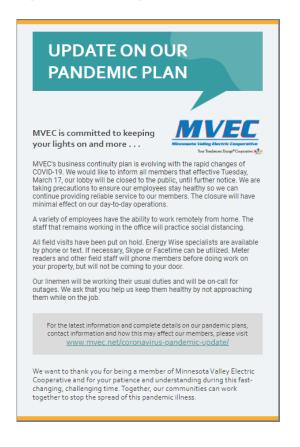


## WAYS WE COMMUNICATE WITH YOU

#### Electric Eye Newsletter



#### Constant Contact emails





## QUESTLINE E-NEWSLETTER



June 2020

#### QUESTLINE



#### Back to Business: How to Safely Re-Open

These practices will help ensure the safety of your staff and customers as you start to re-open your business.



#### Get Your Business Ready for Summer Savings

Is your facility ready for hot weather? These eight measures will help take the heat off your energy budget.

#### **Timely Topics**



#### Safety First: Electrical Tips for the Workplace

Find out if your workplace is current with its safety practices and learn how to protect employees from harm.





### Shedding Light on the Hidden Costs of Summer

If you look beyond air conditioning, you might find sources of undetected waste adding to your summer energy bills.

READ MORE

#### **Informative Videos**



#### The Benefits of Geothermal Heat

Learn how one facility saved energy and reduced maintenance costs by installing a geothermal heat pump system.

WATCH NOW



#### Refrigeration System Performance: A Maintenance Checklist

Refrigeration operating costs can really leave you cold. These maintenance tips can improve system performance and save energy.

READ MORE



#### Motor Nameplates: Reading Between the Lines

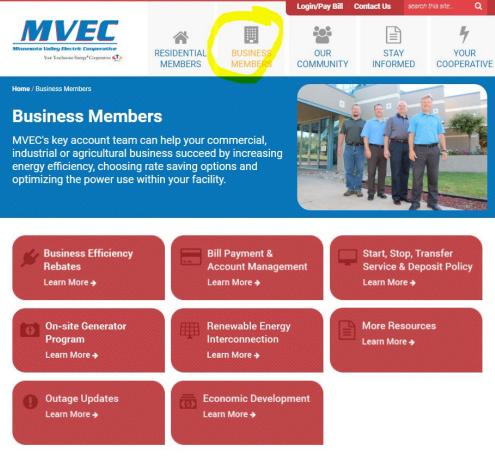
Motor nameplates seem to have a language all their own, but they contain valuable information that can help you save energy and money.

TAKE A LOOK



## INFO 24/7 @ www.mvec.net





Your Touchstone Energy® Cooperative

## KEY ACCOUNT TEAM

Home / Business Members

#### **Business Members**

MVEC's key account team can help your commercial, industrial or agricultural business succeed by increasing energy efficiency, choosing rate saving options and optimizing the power use within your facility.





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## ANY QUESTIONS?

Ask us anytime by phone or email

# THANK YOU for attending



